

Building Components Sales Representative

Job ID:	9440	Location:	US-IN-Indianapolis
Category:	Sales - Non-management	% Travel Required:	90% but minimal overnight travel
Education Required:	College Degree Not Required	Job Type:	Full Time

Apply for this job:

Your application choices are:

- Apply for this job [online](#)
- Send your resume as an attachment via [e-mail](#)
- [Refer a friend to this job](#)

More information about this job:

Overview:

Join the 2012 Builder of the Year!

Toll Brothers, Inc., America's Luxury Home Builder, is seeking a **Building Components Sales Representative** to represent Toll Integrated Systems, our wholly-owned component manufacturing company, to generate sales and provide customer service at customer sites in the metropolitan Indianapolis area.

In this role, you will be generating leads, making sales calls and presentations, developing an understanding of customers' needs, obtaining orders or contracts for products and services, servicing accounts, and generating reports for management.

Don't miss this opportunity to sell products and services for one of the nation's most respected companies!

Qualifications:

We seek candidates with a Bachelor's degree in Sales, Marketing or related field, plus two years of sales experience, or an equivalent combination of education and experience in building products.

Additional qualifications include:

- Demonstrated professionalism, diplomacy and tact to portray Toll Integrated Systems in a positive manner
- Effective selling and presentation skills
- Ability to achieve aggressive sales goals and objectives
- Ability to prioritize work, manage time effectively, and work with minimal supervision
- Strong interpersonal and persuasion skills, including the ability to interact effectively at various levels within customer organizations, including senior management levels
- Attention to detail
- A valid driver's license
- Ability to maintain confidentiality regarding sensitive information, including company information

and customer-specific information

We offer an excellent compensation and benefits package that includes comprehensive medical/dental, 401(k) with a company match, discounted stock purchase, discounts on mortgages, homes, appliances, and much more!

Come see why Toll Brothers has been attracting & retaining some of the best professionals in the industry!

APPLY ONLINE TODAY!



[Go back to the welcome page](#)

[Need further assistance?](#)



[Applicant Tracking Software](#)

* Unsolicited resumes sent by search agencies will be considered non-commissionable.

Search Firm Representatives – please note:

Toll Brothers is not seeking assistance or accepting unsolicited resumes from search firms for this employment opportunity. Regardless of past practice, all resumes submitted by search firms to any Toll Brothers employee via email, the Internet, or in any form—without a valid written search agreement signed in place for that position by the Director of National Recruiting at Toll Brothers—will be deemed the sole property of Toll Brothers, and no fee will be paid in the event the candidate is hired as a result of the referral or through other means. Any search agreement entered into with Toll Brothers prior to January 2006 is hereinafter void.